

QUEST PARTNERS LTD.

NORTH AMERICA

Quest Partners Ltd. provides financial and business advisory services to small and medium size companies in North America. Quest is affiliated with Quest Partners S.A. located in Geneva, Switzerland.

Quest Partners Ltd. managing partners are Bachir Rabbat and Bryan Murphy. Combined, they have more than 35 years of entrepreneurial, private equity and corporate experience owning and operating businesses. The partners have a deep network of local and international relationships that can be leveraged to assist Quest's clients.

In addition, Quest's external advisors have substantial expertise in Private Equity, Private and Public investment and Executive Board Level Management - together we form a powerful team to serve the needs of the small and medium size company.

The Quest Partners Difference

Focused on Relationships: we work closely with our clients yet we have an international reach through our affiliate in Europe. Our clients benefit from a strong network of relationships within the financial community in Toronto and internationally including private banks, investments banks, private equity groups, pension funds and high net worth individuals.

Approach and Style: we formulate creative, practical and simple-to-implement strategic and financial solutions for our clients.

International Experience: the Partners and Advisors have worked on ventures in Europe, North America, the Middle East and Asia. Combined, the team has substantial corporate, financial, entrepreneurial and investing experience.

Integrated Solutions: the combined experience of our Partners and Advisors provides practical insight to small and mid-sized companies, enabling us to understand entrepreneurs' concerns and issues while delivering value to the parties involved in the transaction.

"Our commitment is to provide a superior level of service and advice to all of our clients. Regardless of the size of the business or the project, Quest delivers solutions to your business and financial challenges."

David Sutin, Advisor
Quest Partners Ltd.

Services

Quest provides advisory services to small and mid-sized companies in the following areas:

- > **Corporate Finance** - Private Placement of Debt and Equity, Valuations and Fairness Opinions, and Financial Restructuring.
- > **Mergers & Acquisitions** - Divestitures, Acquisitions, Mergers and Joint Ventures
- > **Business Advisory Services** - Business Strategy, Succession Planning and Operational Restructuring

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The balance of financial, entrepreneurial, corporate and advisory experience of the Managing Partners and Advisors makes Quest Partners ideally suited to provide advisory services to small and medium size companies.

Managing Partners

Bachir E. Rabbat, P. Eng.,
Founding Partner

Bachir has significant experience creating, financing, launching, monetizing and restructuring businesses. During the past 17 years, he has been involved in numerous industries in North America and Europe including construction technology, hospitality, software development and telecom consumer services. Bachir is also a co-founder of Quest Partners S.A. in Geneva.

Bachir has a B.S. degree in Mechanical Engineering from North Carolina State University and a Masters of Business Administration (MBA) from the Richard Ivey School of Business – University of Western Ontario, London, Ontario.

Contact Bachir at bachir@questpartners.ca

Bryan J. Murphy,
Founding Partner

Bryan has over seventeen years of experience in a diverse range of roles ranging from Finance and Marketing to IT, Merchandising, and General Management with Canadian Tire Corporation, Limited. During this time he led and managed a number of major corporate initiatives focused on strategy development, implementation of enterprise wide change initiatives, business creation and startup, and restructuring assignments.

Bryan served on the Board of Directors of Covenant House Toronto (Canada's largest youth shelter) from 1999 to 2006 where he chaired the Fundraising Committee and the Youth Employment Committee. He is past chair of the Head Office Council of Canadian Tire's Foundation for Families, and past chair of the Wine Whiskey and All That Jazz Event benefiting Covenant House Toronto.

Bryan has an HBA and an MBA (With Distinction) from the Ivey School of Business – University of Western Ontario.

Contact Bryan at bryan@questpartners.ca

Advisors

David Sutin

David is a private investor and financial advisor. Until 2001, he was executive-vice president of Harrowston Inc., a private equity firm. He has over 30 years of experience in corporate and real estate investment activity, public and private debt and equity financings, financial restructurings and operational turnarounds. He is or has been a Director of numerous public and private companies.

David is currently a Director of Patheon Inc., Director and Chair of Brampton Engineering Ltd. He is also on the Board and Chairman of the Audit Committee of Gilda's Club Greater Toronto, a non-profit organization.

David has an MBA from York University, 1975.

Contact David at david@questpartners.ca

Craig Graham

Craig is an accomplished executive and entrepreneur. He is or has been a significant owner and CEO of the following organizations: Smith Books, Wilson Stationers, Cashway Building Centres, FRI Corporation, Illsley Bourbonnais, 21st Century Investments and Fund, and Executive Risk Insurance.

Mr. Graham is or has been a director of several public and private companies including; Entertainment One Income Fund, 21st Century Investments and Funds, Executive Risk Insurance, Chairman of Sun Gro Horticulture Income Fund, Liquidation World and Chairman of Shanghai Songrui Forestry Products Inc.

Craig graduated from York University, with an Honours BA in Psychology.

Contact Craig at craig.graham@questpartners.ca

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